

WILLIAM A. MURRAY

P. O. Box 42647 ■ Atlanta, Georgia 30311-0647 ■ (404) 696-4111 ■ wamrp1@bellsouth.net

SUMMARY OF QUALIFICATIONS

- Experienced team leader with proven ability to handle multi-disciplinary projects
- Exceptional planning, prioritizing, organizing, and execution skills
- Excellent business communication skills, both written and verbal
- Extensive industry knowledge along with expansive networking in the same
- Critical thinking with excellent negotiating, influencing, and delegating skills
- Quick learner with ability to remain calm in stressful situations
- Qualified expert witness-DeKalb County

CERTIFICATIONS/LICENSES

Licensed Real Estate Broker

State of Georgia

Current

Certified General Real Property Appraiser

State of Georgia

Current

PROFESSIONAL EXPERIENCE

WAM Real Estate Services, Inc.

12/1998-present

- Expansive experience in appraising improved/unimproved real property to determine the value for purchase, sale, mortgage, investment, right-of-way, or loan purposes
- Knowledge and experience with the three approaches to market value (i.e., Market, Cost and Income Approach to Value) in computing final estimations of property values
- Conduct market analyses, identify location trends, and forecast impending changes that could influence property values
- Experience conducting diverse residential, apartment, commercial, industrial, and right-of-way appraisals
- Designated Fee Appraiser for the Veterans Administration
- Conduct commissioned based property sales on behalf of clients
- Facilitate sales by accompanying clients to properties, quoting purchase prices, and describing features; discuss condition of sale and draw up real estate contracts
- Market properties, negotiate offers, loans, and facilitate contracts along with closings
- 15 years expert experience in coordinating real estate acquisitions including hiring independent fee appraisers and securing options and contracts for key non-profit organizations including: the **Historic District Development Corporation/Historic District Redevelopment Partnership** (i.e., Auburn Ave., Old Wheat St. and other areas in the old 4th Ward; 01/1993-01/2003) ♦ **Westside Affordable Housing** (i.e., Magnolia Perimeter, Magnolia St. and Booker T. Washington Perimeter; 11/2001-present) ♦ **Community Alliance of Metropolitan Parkway** (i.e., Dill Ave. and Fairbanks St.; 06/2001-12/2003) ♦ **Reynolds Town Neighborhood Development** (i.e., Selman St. and Kenyon St.; 05/1999-12/2001) ♦ **Summerhill Neighborhood Development Corporation** (i.e., Summerhill, Fraser St. and Reed St.; 01/1994-12/1998)

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PROFESSIONAL AFFILIATIONS

Metro Listing Service (Georgia MLS)	02/1999-present
National Society of Real Estate Appraisers-Georgia Chapter (President-2007, 1995, 1989; Vice-President-1988; Treasurer-1985; Financial Secretary-1984)	01/1978-present
National Society of Real Estate Appraisers-National Chapter (Member-Board of Directors-1990-present)	01/1978-present
Empire Board of Real Estate	06/1974-current
Million Dollar Club-Active Life Member	08/1999-present
National Association of Real Estate Brokers	06/1974-present
Appointed by Governor Nathan Deal to the GA Real Estate Appraiser's Board July 2019	07/2019-present

EDUCATION

Bachelor of Science-Mathematics

Florida A&M University